



FOR IMMEDIATE RELEASE

STERN BROTHERS HIRES SEASONED INSTITUTIONAL FIXED INCOME SALESPERSON

St. Louis, MO – January 24, 2022 – Stern Brothers, a certified woman-owned, woman-led financial services firm, is pleased to announce that Mr. John Delaney, a seasoned sales and trading professional with high level global institutional and fixed income trading knowledge, has joined our team. Mr. Delaney brings more than 30 years of industry experience to Stern, deepening the Firm’s commitment to its corporate finance presence.

“We are very excited about the addition of John to our sales team”, said Ms. Pepe Finn, Stern Chairperson & CEO. “He brings significant experience to the Firm and shows our continued dedication to expanding Stern’s corporate finance and capital markets business”.

Prior to joining Stern, Mr. Delaney spent eight years at Academy Securities helping to build out its nascent fixed income sales and trading business. Mr. Delaney was a Senior Vice President at BNY Convergenx and Lynch, Jones & Ryan and began his career with Cantor Fitzgerald running regional dealer desk sales & trading as a Managing Director in New York, Tokyo and Hong Kong.

“I am so excited to be joining the team here at Stern Brothers”, said Mr. Delaney. “The professionalism and expertise in the capital market space is unsurpassed. It is refreshing to work with a group of people so committed to their clients and employees.”

Mr. Delaney is a graduate of the United States Military Academy at West Point and has an M.S. degree in business management from Texas A&M University - Central Texas. He was a commissioned officer and helicopter pilot in the Army prior to beginning his career in financial services. Mr. Delaney will be based out of Stern’s New York office.

Stern’s Corporate Finance and Capital Markets Platform

Stern’s Corporate Finance and Capital Markets Platform is focused on providing both debt and equity solutions to Fortune-Rated companies. The Firm’s commitment to serve its clients through strategic expansion has catapulted the Firm to being one of the largest wholly, women-owned investment banking firms in the country.

About Stern

Stern is a certified, 100% woman-owned, woman-led business enterprise (“WBE”), and is one of the few remaining independent, private investment banks in the country. Stern’s primary focus is corporate and public finance, and the underwriting and sales and trading of corporate, municipal, and equity securities. Stern is headquartered in St. Louis and has eight offices across the country. For more information about Stern visit www.sternbrothers.com.

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