



FOR IMMEDIATE RELEASE

STERN BROTHERS EXPANDS SALES AND TRADING PRESENCE

St. Louis, MO – May 9, 2022 – Stern Brothers, a certified, WBE woman-owned, woman-led financial services firm is continuing to grow, and is pleased to announce the hiring of accomplished Sales and Trading professionals John Delaney and Wes Hall.

Mr. Delaney joins Stern as Managing Director of Institutional Fixed Income Sales. He is a seasoned sales and trading professional with global institutional and fixed income trading experience. Mr. Delaney brings more than 30 years of industry experience to Stern, deepening the firm’s commitment to its corporate finance presence.

Prior to joining Stern, Mr. Delaney spent 8 years at Academy Securities helping build out its nascent fixed income sales and trading business. He was a Senior Vice President at BNY Convergenx and Lynch, Jones & Ryan and began his career with Cantor Fitzgerald running regional dealer desk sales & trading as a Managing Director in New York, Tokyo and Hong Kong.

Mr. Hall joins Stern as Vice President of Taxable Fixed Income Sales. He brings over fourteen years of experience trading fixed income products for institutional accounts. Mr. Hall takes a special interest in corporate, agency, and MBS securities. Prior to joining Stern, he was with Alamo Capital and Great Pacific Securities.

“We are very excited about the addition of John and Wes to our sales team”, said Pepe Finn, Stern Chairperson & CEO. “They each bring significant experience to the Firm and show our continued dedication to expanding Stern’s corporate finance and capital markets business”.

The Corporate Finance and Capital Markets Platform is focused on providing both debt and equity solutions to Fortune-Rated companies. Stern’s commitment to serve its clients through strategic expansion has catapulted the Firm into being one of the largest, wholly women-owned investment banking firms in the country.

About Stern

Stern is a certified, 100% woman-owned, woman-led business enterprise (“WBE”), and is one of the few remaining independent, private investment banks in the country. Stern’s primary focus is corporate and public finance, and the underwriting and sales and trading of corporate, municipal, and equity securities.

Stern’s mission and commitment is to promote women in finance and provide a diverse and equitable workspace. Stern is headquartered in St. Louis and has eight offices across the country. For additional information on Stern, please visit www.sternbrothers.com | LinkedIn: www.linkedin.com/company/stern-brothers/

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