



FOR IMMEDIATE RELEASE

Stern Brothers Expands Business to Include Equity Capital Markets

St. Louis, MO – September 23, 2019 – Stern Brothers & Co., a St. Louis based independent broker-dealer, announces the expansion of its business into the equity capital markets arena with the addition of three new staff members in the New York City area.

“As a growth oriented, woman-owned broker-dealer, we are always seeking to expand our capital market activities to best meet the needs of our clients. We have a 102 year history of providing clients with a range of fixed income and equity market services. Our fixed income business has grown significantly over the past several years. After consideration, we determined that we could serve many of our clients by expanding our equity market activities in the same thoughtful way we approach our fixed income activities.” said Pepe Finn, Chairman and CEO of Stern Brothers.

“We are pleased that Reginald, David and Anthony were able to join our Firm. All three are well respected in the equity market space and have spent their entire careers helping clients meet various financial goals. With their addition, Stern continues to deepen and strengthen our capital markets activities across all our product lines, including investment banking, fixed income taxable and tax-exempt sales and trading and project and housing finance.” said Linda Matkowski, COO of Stern Brothers.

Reginald Scantlebury joins Stern Brothers as Managing Director, Equity Institutional Sales, and will oversee both domestic and international equity sales and trading. A seasoned investment professional, Mr. Scantlebury works with Fortune 500 corporations and large pension funds, and is responsible for working with clients on multiple market and investment strategies. Reginald previously worked with IFS Securities as Managing Director of Capital Markets and CV Brokerage.

David Cancro joins Stern Brothers as Director, Institutional Equity Sales. Mr. Cancro brings extensive experience in trading and asset management and was most recently a Senior Vice President of Sales and Trading with IFS Securities, where he was responsible for equity share repurchase programs and corporate debt underwriting.

Anthony Armao joins Stern Brothers as Director of Equity Institutional Sales, and brings over 20 years of global trading experience to the Firm. Prior to joining Stern Brothers, Mr. Armao worked with Andes Capital Group, where he was the Global Trader and Director of Operations, responsible for execution and sales for the firm’s Cash & Program trading desk. He previously worked at Freimark Blair & Co. as Global Trader and Director of Operations.

About Stern Brothers

Stern Brothers is a certified, 100% woman-owned business enterprise (“WBE”), and is one of the few remaining independent, private investment banks in the country. Stern Brothers’ primary focus is in the area of public and corporate finance and in the structuring, underwriting, sales and trading of fixed and

Investment Banking Since 1917

www.sternbrothers.com



variable rate municipal securities. Founded in 1917, Stern Brothers specializes in crafting customized financing solutions to meet the capital funding needs for our issuing clients and public and private borrowers.

Stern Brothers is headquartered in St. Louis, and has offices in California, Colorado, Georgia, Illinois, Indiana, New Jersey, New York, Ohio and Texas.

###

COMPANY CONTACT:

Lisa Liebschutz

314.743.4015

lliebschutz@sternbrothers.com

